

Mozambique Jobs Expertini®

After Market Sales Manager

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Company: Express Employment Professionals

Location: Mozambique

Category: other-general

Requirement:

Develop Aftermarket and Key Account Strategies to maximize aftermarket sales.

Accountable for driving aftermarket sales.

Develop a new customer base including cold calling and regular call and visit cycles.

Sign-up new customers to service agreements for scheduled maintenance.

Develop parts requirements for new and existing product in conjunction with Supply Chain.

Follow-up on New Equipment Deliveries and present service requirements.

Contact assigned customers and schedule maintenance as per Equipment Service Schedule.

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