

Mozambique Jobs Expertini®

Business Development Executive

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Company: PRI

Location: Maputo

Category: other-general

Overview

We are hiring!

Our client in Maputo is looking for a Business Development Executive to join their team.

The ideal candidate will have a deep understanding of the Business Development Sector and a proven track record in the relevant field.

To apply or for more information follow the link below.

Responsibilities

Procuring new clients through direct contact, word-of-mouth, and collaboration with the marketing department.

Maintaining meaningful relationships with existing clients to ensure that they are retained.

Suggesting upgrades or added products and services that may be of interest to clients.

Negotiating with clients to secure the most attractive prices.

Equipping staff with the technical and social skills needed to enhance sales.

Requirements

Excellent command of English.

BA in Business Administration or any relevant field.

Extensive sales experience.

Great networking skills.

Resourceful, with outstanding research skills.

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