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Business Development Manager

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Company: PRI

Location: Maputo

Category: other-general

Overview

We are hiring!

Our client in Maputo is looking for a Business Development Manager to join their team. The ideal candidate will have a deep understanding of the Business Development Sector and a proven track record in the relevant field.

To apply or for more information follow the link below.

Responsibilities

Contacting potential clients to establish rapport and arrange meetings.

Planning and overseeing new marketing initiatives.

Researching organizations and individuals to find new opportunities.

Increasing the value of current customers while attracting new ones.

Finding and developing new markets and improving sales.

Requirements

Bachelor's degree in business, marketing or related field.

Experience in sales, marketing or related field.

Strong communication skills and IT fluency.

Ability to manage complex projects and multi-task.

Ability to flourish with minimal guidance, be proactive, and handle uncertainty.

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Generated on: 2024-05-02 by Expertini.Com