

Business Manager for Department of Minerals /Gestor do Departamento de Negócios de Minerais

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Company: SGS

Location: Beira

Category: other-general

Job Description

Head of Business Manager for Department of Minerals , reporting to Country Managing Director, Responsible of all business operations related to the Minerals, including its clients and stakeholder's relationship management and people leading, ensuring the compliance with the Company quality systems procedures and processes. To maintain the long-term business are executed by improving the Revenue and profitability

Qualifications

Education

Degree Geology and mining, Chemistry, Port Management, Finance, Economic and Business Management or other related qualification. (Master's degree constitutes advantage).

Experience

Mineral management experience is key.

Leadership and business management positions at national and international levels, preferably Minerals business

At least 10 years work experience in the Mining Sector.

Technical expertise to gain good knowledge of our Mining technology.

Solid experience with ISO's 9001, 14001, 45001 and 17025.

Excellent communication and interpersonal skills.

Exposure in laboratories and technical inspections of minerals products

Solid knowledge of financial management.

Excellent public relations and negotiation.

Experience in project design and business plans.

Competencies

Experience in team leading, partnership.

Practical computer knowledge from the user's point of view of MS Word, Excel, PowerPoint, CRM System programs (is an advantage).

Fluent in Portuguese and English

Ability to act independently and to coordinate several activities simultaneously.

Ability to interact with all levels of management and stakeholders.

Persuasion and negotiation skills.

Strong analytical skills.

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