

Mozambique Jobs Expertini®

Commercial Manager

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Company: PRI

Location: Maputo

Category: other-general

Overview

We are hiring!

Our client in Maputo is looking for a Commercial Manager to join their team. The ideal candidate will have a deep understanding of the Business and Automotive Sectors and a proven track record in the relevant field.

To apply or for more information follow the link below.

Responsibilities

Manage client relationships, identifying opportunities for new contracts.

Analyze data and create reports to identify areas of business growth.

Monitor local and federal regulations.

Bid on new projects and negotiate contract terms.

Recruit and oversee contractors and vendors.

Requirements

5+ years prior experience in business development or marketing fields.

A proven history of successful leadership.

Exceptional written and verbal communication skills.

Must be a strategic thinker and have strong negotiation skills.

Possess a collaborative mindset and work well as part of a team.

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