

Mozambique Jobs Expertini®

Engagement Response Specialist

[Apply Now](#)

Company: SnaPhunt

Location: Mozambique

Category: other-general

The Offer

Work alongside & learn from best in class Entrepreneurs

A role that offers a breadth of learning opportunities

High growth Start-up

The Job

You will be responsible for :

Building strong client relationships by providing customers with ongoing support and regular sharing of best practices, insights, and product knowledge.

Partnering with the sales team to ensure that new customers are onboarded successfully.

Identifying opportunities across the customer lifecycle to increase customer satisfaction and revenue.

Ensuring a high level of customer renewals.

Building strong product expertise and providing training & ongoing support as required.

Providing feedback and advocacy on customer pain-points to internal teams.

The Profile

You have at least 5 years experience within a B2B Account Management or Customer Success role, ideally within the Consulting, IT Services and Software / SaaS industry.

You possess excellent interpersonal as well as written and verbal communication skills.

You are a strong networker & relationship builder

You pay strong attention to detail and deliver work that is of a high standard

You are adaptable and thrive in changing environments

The Employer

Our client didn't have the most traditional beginning. Our client started out as 2 separate firms, both with a passion for helping IT Consulting companies grow.

[Apply Now](#)

Cross References and Citations:

1. [Engagement Response Specialist GeologyjobsJobs Mozambique Geologyjobs](#)
2. [Engagement Response Specialist Federaljobs Jobs Mozambique Federaljobs](#)
3. [Engagement Response Specialist GhanajobsJobs Mozambique Ghanajobs](#)
4. [Engagement Response Specialist HairjobsJobs Mozambique Hairjobs](#)
5. [Engagement Response Specialist FlightattendantjobsJobs Mozambique Flightattendantjobs](#)
6. [Engagement Response Specialist CopenhagenjobsJobs Mozambique Copenhagenjobs](#)
7. [Engagement Response Specialist Berlinjobsearch Jobs Mozambique Berlinjobsearch](#)
8. [Engagement Response Specialist Munichjobs Jobs Mozambique Munichjobs](#)
9. [Engagement Response Specialist UsajobscentralJobs Mozambique Usajobscentral](#)
10. [Engagement Response Specialist Searchenginejoblistings Jobs Mozambique Searchenginejoblistings](#)
11. [Engagement Response Specialist Emailjobs Jobs Mozambique Emailjobs](#)
12. [Engagement Response Specialist Industryjobsearch Jobs Mozambique](#)

Industryjobsearch ↗

13. Engagement Response Specialist Nutritionistjobs Jobs Mozambique Nutritionistjobs

14. Engagement Response Specialist HtmljobsJobs Mozambique Htmljobs↗

15. Engagement Response Specialist Videoplatformjoblistings Jobs Mozambique Videoplatformjoblistings ↗

16. Engagement Response Specialist FindurgentjobsJobs Mozambique Findurgentjobs↗

17. Engagement Response Specialist ForestjobsJobs Mozambique Forestjobs↗

18. Engagement Response Specialist Parisjobs Jobs Mozambique Parisjobs ↗

19. Engagement response specialist Jobs Mozambique ↗

20. AMP Version of Engagement response specialist ↗

21. Engagement response specialist Mozambique Jobs ↗

22. Engagement response specialist JobsMozambique ↗

23. Engagement response specialist Job Search ↗

24. Engagement response specialist Search ↗

25. Engagement response specialist Find Jobs ↗

Source:<https://mz.expertini.com/jobs/job/engagement-response-specialist-mozambique-snaphunt-91f0e65b4a/>

Generated on: 2024-05-03 by [Expertini.Com](https://www.expertini.com)