

# Mozambique Jobs Expertini®

## Territory Supervisor

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Company: PRI

Location: Maputo

Category: other-general

### Overview

We are hiring!

Our client in Maputo is looking for a Territory Supervisor to join their team. The ideal candidate will have a deep understanding of the Marketing and Sales Sector and a proven track record in the relevant field.

To apply or for more information follow the link below.

### Responsibilities

Grow business via Quality gross connections and revenue.

Ensure registration points existing with Active Devices.

Implement sales plans for sub dealers, street vendors, electronic vendors and direct channel.

Manage and guide the Territory Sales Representative and Vermelinhos to ensure targets are met.

Work closer with all other departments like Marketing, Mpesa, commercial and operation and provide necessary trade feedback/reports.

### Requirements

Basic professional certificate or secondary education.

Degree on Management, sales, commerce, Marketing is an advantage.

Further diplomas and certificates in Distribution, sales skills, team/HR management will be an advantage.

Minimum 2 to 5 years professional experience on sales and distribution.

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